



GATI

GLOBAL AXIS TRAINING INSTITUTE

Training calendar

Sales and Marketing, Europe

DATES LISTED

14 dates

FIELDS OF PRACTICE

1 field

DELIVERY

Nicosia, Cyprus

What this covers

Dates published to 18 December 2026. This copy was produced on 30 October 2026; anything published after that is not in it.

Fees are per delegate and cover tuition, programme materials and the certificate. Travel, accommodation and visas are arranged by the delegate. Registration closes two weeks before a programme starts.

Any of these programmes can also be run privately for a single organisation, on dates that suit it.

November 2026

DATES	PROGRAMME	WHERE	DAYS	FEE
23 to 27 November 2026	Marketing for Non Marketing Managers	Nicosia, Cyprus	5	US\$1,500
23 to 27 November 2026	Sales Planning and Territory Management	Nicosia, Cyprus	5	US\$1,500
30 November 2026 to 4 December 2026	Certified Marketing Professional	Nicosia, Cyprus	5	US\$1,500
30 November 2026 to 4 December 2026	Competitor and Market Awareness Training	Nicosia, Cyprus	5	US\$1,500
30 November 2026 to 4 December 2026	Emotional Intelligence for Sales Professionals Programme	Nicosia, Cyprus	5	US\$1,500
30 November 2026 to 4 December 2026	Major Accounts Selling: Negotiating and Winning RFPS	Nicosia, Cyprus	5	US\$1,500

December 2026

DATES	PROGRAMME	WHERE	DAYS	FEE
7 to 11 December 2026	Call Centre Training: Sales and Customer Service Training for Call Centre Agents	Nicosia, Cyprus	5	US\$1,500
7 to 11 December 2026	Developing Marketing Strategy Training	Nicosia, Cyprus	5	US\$1,500
7 to 11 December 2026	Sales Professional Certificate	Nicosia, Cyprus	5	US\$1,500
7 to 11 December 2026	Sales Training: Selling Smarter	Nicosia, Cyprus	5	US\$1,500
14 to 18 December 2026	Advanced Digital Marketing Certificate	Nicosia, Cyprus	5	US\$1,500
14 to 18 December 2026	Customer Service Training: Critical Elements of Customer Service	Nicosia, Cyprus	5	US\$1,500
14 to 18 December 2026	Market Analysis, Competitive Intelligence and Benchmarking	Nicosia, Cyprus	5	US\$1,500
14 to 18 December 2026	Marketing Master Class Training	Nicosia, Cyprus	5	US\$1,500

Booking a place

1 Choose the date

Every date in this document has its own page on the website, with the full outline, who it is for and what a delegate leaves able to do.

2 Register the delegate

Registration takes a few minutes and closes two weeks before a programme starts. An advisor confirms the place before anything is payable.

3 Settle the fee

By invoice to your organisation, by bank transfer, or by card. A sponsored or funded place can be recorded instead.

Speak to an advisor

globalaxistraining.co.za
info@globalaxistraining.co.za
+27 72 337 9234

250 Beyers Naude Drive, Rustenburg, North West, 2999, South Africa