



GATI

GLOBAL AXIS TRAINING INSTITUTE

Training calendar

Sales and Marketing, Europe, November 2026

DATES LISTED

6 dates

FIELDS OF PRACTICE

1 field

DELIVERY

Nicosia, Cyprus

What this covers

Dates published to 18 December 2026. This copy was produced on 30 October 2026; anything published after that is not in it.

Fees are per delegate and cover tuition, programme materials and the certificate. Travel, accommodation and visas are arranged by the delegate. Registration closes two weeks before a programme starts.

Any of these programmes can also be run privately for a single organisation, on dates that suit it.

November 2026

DATES	PROGRAMME	WHERE	DAYS	FEE
23 to 27 November 2026	Marketing for Non Marketing Managers	Nicosia, Cyprus	5	US\$1,500
23 to 27 November 2026	Sales Planning and Territory Management	Nicosia, Cyprus	5	US\$1,500
30 November 2026 to 4 December 2026	Certified Marketing Professional	Nicosia, Cyprus	5	US\$1,500
30 November 2026 to 4 December 2026	Competitor and Market Awareness Training	Nicosia, Cyprus	5	US\$1,500
30 November 2026 to 4 December 2026	Emotional Intelligence for Sales Professionals Programme	Nicosia, Cyprus	5	US\$1,500
30 November 2026 to 4 December 2026	Major Accounts Selling: Negotiating and Winning RFPS	Nicosia, Cyprus	5	US\$1,500

Booking a place

1 Choose the date

Every date in this document has its own page on the website, with the full outline, who it is for and what a delegate leaves able to do.

2 Register the delegate

Registration takes a few minutes and closes two weeks before a programme starts. An advisor confirms the place before anything is payable.

3 Settle the fee

By invoice to your organisation, by bank transfer, or by card. A sponsored or funded place can be recorded instead.

Speak to an advisor

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